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# Auditing Google’s Search Headlines as a Potential Gateway to Misleading Content: Evidence from the 2020 US Election

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**Abstract.** The prevalence and spread of online misinformation during the 2020 US presidential election served to perpetuate a false belief in widespread election fraud. Though much research has focused on how social media platforms connected people to election-related rumors and conspiracy theories, less is known about the search engine pathways that linked users to news content with the potential to undermine trust in elections. In this paper, we present novel data related to the content of political headlines during the 2020 US election period. We scraped over 800,000 headlines from Google’s search engine results pages (SERP) in response to 20 election-related keywords—10 general (e.g., “Ballots”) and 10 conspiratorial (e.g., “Voter fraud”)—when searched from 20 cities across 16 states. We present results from qualitative coding of 5,600 headlines focused on the prevalence of delegitimizing information. Our results reveal that videos (as compared to stories, search results, and advertisements) are the most problematic in terms of exposing users to delegitimizing headlines. We also illustrate how headline content varies when searching from a swing state, adopting a conspiratorial search keyword, or reading from media domains with higher political bias. We conclude with policy recommendations on data transparency that allow researchers to continue to monitor search engines during elections.

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## 1 Introduction

Despite no evidence that widespread fraud occurred during the recent US elections (CISA 2021; Hale Spencer, Saranac 2020; CISA 2022), as reiterated in testimony by former Attorney General Bill Barr (Thompson, Cheney, and Lofgren 2022), there remains skepticism among the public about the legitimacy of the election results. Following the election, nearly 65% of Republican voters believed that the results of the

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1. These authors led and contributed equally to this research.

2020 US general election were illegitimate (Pennycook and Rand 2021). Such skepticism isn't unique to 2020 elections; during the 2018 midterm elections, voters who cast their votes using mail-in ballots were skeptical that their votes would be counted correctly (Alvarez, Cao, and Li 2021). Though considerable effort has been spent studying how social media platforms served to connect people to conspiracy theories, rumors, and misinformation related to unsubstantiated voter fraud, less is known about how and what kind of political content is spread through search engines.

Search engines are the doors to information and news on the internet. In 2020, 65% of Americans used search engines as a primary source to gather news and information (Shearer 2021), of which Google has a global market share of over 90% (StatCounter 2021). As evidenced by “election results” and “coronavirus” constituting the top two search terms on Google in 2020 (Google Search 2020), search engines have a tremendous potential to provide access to critical information that can influence democratic discourse. This is particularly true during election periods—in particular, the 2020 US general election—when political polarization, COVID-19 uncertainty, and demand for election information were all high (Kapferer 1987; Bordia and DiFonzo 2017; Starbird, Spiro, and Koltai 2020).

The 2020 US election gave rise to several narratives that cast doubt on the legitimacy of the results. Several official organizations, including the Cybersecurity and Infrastructure Security Agency (CISA), have debunked these narratives, and CISA confirmed in December 2020 that it was indeed a “secure election” (CISA 2021, 2022; Hale Spencer, Saranac 2020). Despite the acknowledgment of confidence in the election by several government officials and elected leaders, both Democratic and Republican (Brennan Center for Justice 2020), unproven and misleading election-related narratives were (and some remain) widely available online. The goal of this paper is to investigate *whether and potentially how Google served as a gateway to content that may have undermined trust in election processes, institutions, and results*. We conducted an audit of headlines appearing in Google's SERPs in response to several search terms before, during, and after the 2020 US election. Specifically, our research was guided by the following questions:

- *Question One:* How do the SERP verticals—search results, stories, videos, and advertisements—differ in the amount of misleading content?
- *Question Two:* How does one's location in a specific city—split by population and party representation—change the kind of election content found in search results?
- *Question Three:* Do different search terms lead to different search result quality?
- *Question Four:* Which online news domains served as the most frequent gateways to content that may have undermined trust during the election period?

To answer these questions, we focused on news headlines from Google's SERP data (see Figure 1). The headline of a news story is known to influence users' interpretation of the story's content (Tannenbaum 1953) and impact its popularity (Rieis et al. 2015). We collected headlines using election-related search keywords as seen on Google's search engine across 20 locations spread throughout the US. Since Google does not officially support a search API, and other services do not support location-specific requests, we resorted to a third-party paid service called SerpApi (SerpApi 2020). This service allowed us to perform searches such that the results were associated with the locations of our 20 selected sites, rather than the results that Google would normally associate with the geographic location of our local IP address. Our collection of data began before the election in early October 2020 and ran through mid-December. We performed an extensive qualitative analysis of a random sample of 5,600 headlines from over

500,000 SERP search results, 242,000 SERP stories, 62,000 SERP videos, and 47,000 SERP advertisements to evaluate the potential of SERP data to undermine trust in the election. In addition to the analysis, we make the raw Google SERP data corresponding to election-related keywords across several disparate locations openly available to further analysis by other researchers (Zade, Wack, and Zhang 2022).<sup>2</sup>

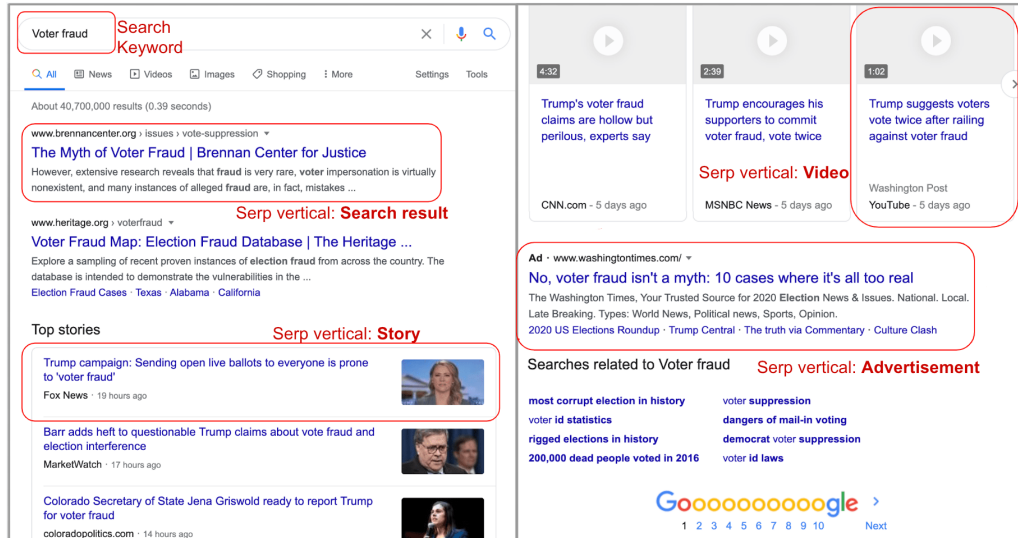


Figure 1: Two example screenshots of Google SERP data if a user were to search for “voter fraud.” Left: We collected the headlines and metadata for both the search results and all three top stories. Right: We also collected the headlines and metadata for all three videos and the only advertisement. Overall, we collected the first ten search results, top ten stories, top ten videos, and all the advertisements returned by the search engine in response to all keywords.

From these searches and our subsequent coding of reported headlines, we found that the headlines of the video content reported in our Google Search results pages contained a disproportionate amount of undermining-trust content when compared to alternative SERP verticals (search results, stories, and advertisements). Although swing states received more campaign advertisements than non-swing states, a user’s location generally did not moderate the quality of information served by search engine headlines. We also found that the headlines displayed on the results pages were more likely to undermine trust when searches included conspiratorial election-related terms (e.g., “Voter fraud,” “Rigged election,” etc.) as opposed to general election-related terms (e.g., “Ballots,” “Where do I vote,” etc.), as well as if the headlines were associated with media domains with a relatively more right-leaning bias. Upon investigating the mainstream media headlines specifically, we found that legacy news sites with large audiences like The Washington Post and Fox News played an outsized role in delivering content with the potential to undermine trust. Finally, we present the topics that were the focus of trust-undermining and trust-imparting content across our coded sample.

Our study builds upon previous work that has emphasized the influence of online electoral content in altering perceptions about the legitimacy of the 2020 US general election. First, we present a novel dataset consisting of geographically and topically distinct search results presented by Google prior to, during, and following November 3, 2020. Second, we developed a coding scheme for assessing headline content in SERP data and its role in undermining trust that can serve as a template for future studies.

2. Data is available on the Open Source Foundation platform (Zade, Wack, and Zhang 2022).

Third, using our coding scheme, we analyze the political content likely presented to a large number of users on Google's platform before, during, and shortly after the election. From this analysis, we identify the topics, domains, and search patterns of election-delegitimizing content. We conclude with recommendations focused on open, auditable, and anonymized data for investigating these research questions in future elections.

## 2 Background: 2020 Election Delegitimization

### 2.1 Significance of news headlines

News headlines, along with other forms of content collected in Google Search results, play a critical role in conveying information and creating impressions. For news headlines specifically, a survey conducted nearly a century ago found that out of 375 people, 192 based their opinions about news from the reading and skimming of the headlines only (Emig 1928). The importance of headlines in content conveyance has persisted as news has shifted online. Psychologists have known that early impressions matter and that early biases affect users in what they learn in further impressions of the artifact (Digirolamo and Hintzman 1997). Based on analysis of about 70,000 headlines, Reis et al. confirmed that the sentiment of the headline could have a serious impact on how popular the story might become and the kind of discourse it encourages (Reis et al. 2015). These projects have reiterated how headlines can serve as influential shortcuts for readers that can subsequently guide their interpretation of the news (Tannenbaum 1953).

Misleading content, even if only slightly misleading, can bias interpretation of events, such as elections. This is why they are often used to frame real-world events in a particular light (Jamieson, Hardy, and Romer 2007; Liu et al. 2019). Framing strategies have often been employed—as was tracked during the 2004 Canadian federal election—to select aspects of particular news stories that increase the salience of the writer's or news source's chosen perspective (Andrew 2007). By inducing bias in readers, exposure to misleading headlines can limit the capacity of its audience to process corrected information, thereby impacting their memory and reasoning (Ecker et al. 2014). Complicating matters further, readers have a tendency to over-weight headlines that are consistent with their social and political attitudes (Beam 2014) while choosing to focus on headlines that they perceive to be true a priori (Edgerly et al. 2020), leaving readers vulnerable to misleading headlines that align with partisan values. The challenge posed by misleading headlines has been exacerbated by growing use of social media platforms, where headlines are often prominently displayed as a substitute for the actual content of the article (Gabiellov et al. 2016). In fact, there is little incentive for platforms to push users off the platform to the actual article. Despite these growing concerns, little is known about the role of headline content appearing in different SERP verticals (e.g., stories versus videos) during elections to undermine voter trust. This is the focus of our research.

### 2.2 Role of Google Search in shaping user opinion

Google Search is the most commonly used search engine (StatCounter 2021) and therefore the focus of numerous studies into search engine function and performance. A recent study found that Google fares better in limiting the promotion of conspiratorial results as well as the presentation of links to conspiracy theory-dedicated websites when compared with other search engines like Bing, DuckDuckGo, Yahoo, and

Yandex (Urman et al. 2021). Despite relatively higher resilience to conspiratorial content, concerns remain regarding bias evident in Google Search results (Robertson et al. 2018). These potential biases are of concern to election integrity advocates, who have shown that Google's search engine has in the past privileged certain topics on its News homepage (including a disproportionate presentation of articles detailing the 2016 Trump campaign over his challengers) (Diakopoulos et al. 2018).<sup>3</sup>

When investigating Google's role in shaping user attention to the news, Trielli and Diakopoulos (2019) found a small skew towards the political left in Google Search results. Although the diversity of the media sources varied by topic, a small fraction of the media contributed about 50% of the overall suggestions in the top stories. Similarly, recent research has found that a small number of sources contributed the majority of the stories about the 2020 US presidential election on Google SERPs (Kawakami, Umarova, and Mustafaraj 2020). Epstein and Robertson (2015) showed that a search engine manipulation effect (SEME)—i.e., influencing user behavior through manipulation of search results by search engine providers—can impact the outcomes of elections. Voting preferences can be strongly influenced in favor of a candidate (20% or more) by showing search results biased toward a particular candidate (Epstein and Robertson 2015; Spenkuch and Toniatti 2016).

Search engines can impact user perception about credibility of the news not only through the selection of stories (and sources) on the results page, but also through the rankings in which these stories appear. A higher position in the ranking of a (SERP vertical) story impacts user decisions more, even if it is less relevant to the topic of the user's search, than another story that appears at a lower rank (Pan et al. 2007). Researchers have also questioned the role played in content presentation across different information modalities including text, stories, and videos across several platforms. Though recent work has suggested that video content may not be as persuasive as was once feared, users tend to believe in a video more easily than in text (Wittenberg et al. 2021). Given the increased prevalence of video-based misinformation, there is a shared belief among researchers that the real extent of persuasiveness of videos might diverge in real settings that are not lab-controlled. For example, when comparing the role of text versus video modality within messaging apps, researchers found that users process videos superficially and tend to be more influenced by them compared to text (Sundar, Molina, and Cho 2021). Based on this result, we compare the different SERP verticals—e.g., news, stories, search results, and ads—in our study.

### 2.3 Auditing as a method to trace mis- and disinformation

Algorithms of platforms like Twitter and Reddit facilitate amplification of problematic content by bringing more user attention to it (Fernández, Bellogín, and Cantador 2021; Shepherd 2020). Researchers have employed auditing mechanisms to investigate the role of algorithms. Audits have shown how YouTube deploys algorithms with the potential to lure people down conspiracy “rabbit holes” by continuously suggesting related content (Rodríguez 2018; Albright 2018; Hussein, Juneja, and Mitra 2020). Auditing techniques have found that even e-commerce platforms like Amazon can promote a filter bubble effect, where users who browsed anti-vaccination content on the platform received relatively more suggestions promoting similar content than those who did not (Juneja and Mitra 2021).

Researchers have expressed hope that the auditing method can enable us to witness

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3. Diakopoulos et al. found that during the 2016 US elections, Google News had 941 indexed articles about Donald Trump, 710 about Hillary Clinton, and 630 about Bernie Sanders (Diakopoulos et al. 2018).

and understand why some unwanted platform behaviors occur (Simko et al. 2021). For example, prior investigation focused on understanding Google search engine’s behavior has shown that searching for specific queries that have limited authoritative information (i.e., data voids) can lead to easy discoverability of conspiratorial websites (Bradshaw 2019). In order to expand our understanding of how search engines can lead users to misleading content, we conduct an audit of Google SERP data focused on election content during the 2020 electoral period.

### 3 Data Collection

**Search terms:** To conduct our analysis, we generated a list of election-related search terms in October 2020 (see Table 1). These terms were used to assess differences in headlines related to different SERP verticals: search results, news, advertisements, and videos. We split our terms into two distinct categories. The first category of search terms aimed to capture the results produced when searching for general election-related content. This included terms such as “presidential election” as well as common election questions such as “where do I vote.” We also included a second category of terms targeting electoral conspiracy theories identified across existing misinformation narratives. This list was designed to mimic potential searches focused on issues related to the legitimacy of election processes and results. As the list was developed in advance of the election in September, it was informed by prior political controversies and online rumors and does not include terms related to conspiracy theories such as Sharpiegate, which only became relevant after election day.<sup>4</sup> As such, it was comprised of both general conspiratorial phrases such as “election fraud” and “stolen election” as well as more specific actions such as “voter fraud” and “ballot dumping.”

Table 1: Election-related search terms fed into Google’s search engine. Ten of the search terms were general election terms, and the other ten terms were linked to conspiracy theories related to the 2020 US presidential election.

General Terms	Conspiratorial Terms
Election results	Rigged election
Ballots	Late ballots
How do I vote	Voter fraud
Where do I vote	Voter intimidation
Mail-in voting	Election fraud
My ballot	Electoral fraud
Absentee ballot	Stolen election
Presidential election	Ballot harvesting
Vote by post	Ballot dumping
Vote	Mail dumping

**Search locations:** Google customizes its search results based on geographic location (Rogers 2013). The results of a search for the terms “election results” in Los Angeles, California, for example, could be different than the results of the same search in Topeka, Kansas. These differences can, in turn, shape geographic differences in how individuals think and behave, since search results can both prime audiences to think about certain

4. The 2020 Sharpiegate conspiracy theory, which claimed that sharpies were deliberately distributed to Republican voters in order to invalidate their votes, is distinct from the prior controversy related to Donald Trump’s use of a sharpie on a weather map displaying the trajectory of Hurricane Dorian in 2019.

issues and frame how they think about those issues (Zook and Graham 2007). However, the exact relationship between search customization and local understandings of emerging news events remains understudied (Ballatore, Graham, and Sen 2017). To contribute in this area, we developed a purposive sampling approach to collect search results across locations in the US that varied by region and degree of urbanization. Social scientists have long explored how shared economies and cultural traditions produce regional sociopolitical identities, and urban-rural divides have emerged as an even more salient variable in shaping current partisan politics in the US (Gimpel et al. 2020).

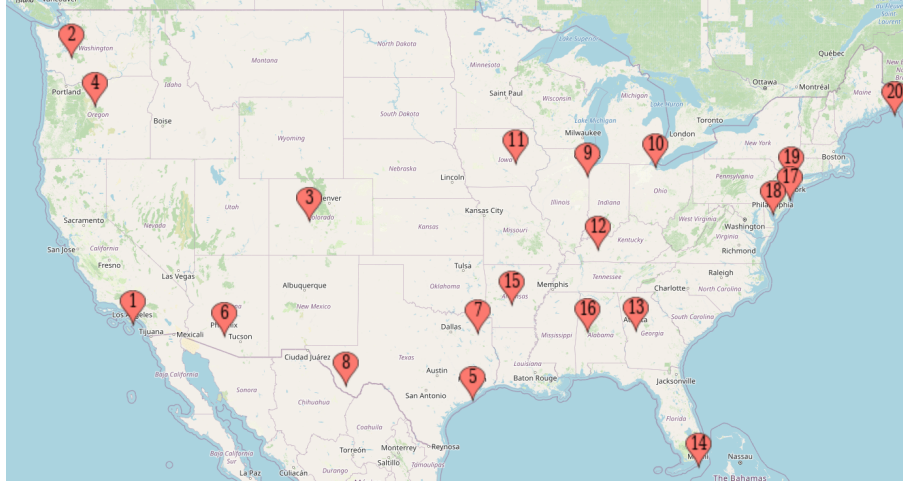


Figure 2: Geographic spread of the 20 locations across which we scraped Google Search results for search terms listed in Table 1.

Table 2: Our data collection includes Google SERP data as rendered in these 20 cities spread across 16 states in the USA. *UA* refers to urban areas, *UC* refers to urban clusters, and *RA* refers to rural areas. *Y* or *N* refers to whether it was a swing state or not.

MapID	City, State	Size	Swing	MapID	City, State	Size	Swing
1	Los Angeles, CA	UA	N	11	Cedar Falls, IA	UC	N
2	Seattle, WA	UA	N	12	Santa Claus, IN	RA	N
3	Vail, CO	UC	N	13	Atlanta, GA	UA	Y
4	Grass Valley, OR	RA	N	14	Miami, FL	UA	Y
5	Houston, TX	UA	N	15	Morrilton, AR	UC	N
6	Phoenix, AZ	UA	Y	16	Berry, AL	RA	N
7	Clarksville, TX	UC	N	17	New York, NY	UA	N
8	Fort Davis, TX	RA	N	18	Philadelphia, PA	UA	Y
9	Chicago, IL	UA	N	19	Poughkeepsie, NY	UC	N
10	Detroit, MI	UA	Y	20	Eastport, ME	RA	Y

To select locations, we first divided the US into Northeast, Southeast, Southwest, Midwest, and West regions, drawing on a common five-region classification schema (National Geographic 2009). Within each of those regions, the project identified four locations that represented varying levels of urbanization. Here we used the U.S. Census Bureau's classification of locations as urbanized areas (UAs) of 50,000 or more people; urban clusters (UCs) with populations between 50,000 and 2,500; and rural locations

(designated as “rural areas”, or RAs, in this study) that have a population under 2,500 (US Census Bureau 2010). For each region, we chose two UAs, one UC, and one RA. We chose to overrepresent UAs because there tends to be more election-related news and activity in more densely populated locations, allowing us to better examine regional differences across these larger markets. However, we also attempted to select UAs within each region such that they also varied in size, with one containing a population of several million and the other a population close to one million. We selected specific locations within this framework, based on our knowledge of interesting news having emerged from those locations, as shown in Figure 2. Our hope was that this would produce a richer dataset. We also strove to select locations that were diverse in partisan political orientation. In many instances, our first-choice rural areas were not found within the API we used for data collection. In these instances, we chose a nearby city that could be found within the API. This process resulted in 20 locations, as listed in Table 2.

**Search service:** Google does not officially support any search API, and other search services do not allow easy access to location-specific SERP data. While we had access to a white-listed IP address to crawl unlimited Google SERP data, this data would have reflected SERP results as seen from that specific location. To accommodate location as a factor in SERP-related audits, prior research resorted either to using browser-based plugins (Robertson et al. 2018) (limiting the data collection to queries adopted by select users at specific times), or to making data requests from multiple locations with unique IP-addresses (Mustafaraj, Lurie, and Devine 2020) (limiting the scalability to only a few unique locations). To overcome these limitations, we used the SerpApi platform (SerpApi 2020) to search for keywords of our choice mentioned in Table 1 at regular intervals each day and fetched the corresponding Google Search results as it would be seen at the 20 unique locations listed in Table 2.

The SerpApi API scrapes Google SERP data in real time, with an option to choose a specific search location (out of the available choices) without any adjustments based on the location of a researcher’s IP-address. We did a preliminary check for generic keywords like “School,” “Cafe,” and “Museum” to confirm the location-specific differences of the SERP data returned by the API. We were able to observe similar variations even for the election-related search keywords that we used in this study. For example, searching for the keyword “Vote” at the same time and day returned a headline “How to vote the new way in L.A. (in 2020)” when we specified Los Angeles, California, as the location, but returned “How to Vote In Colorado” when we specified Vail, Colorado, as the location. We used the paid version of the API to make about 50,000 unique searches per day. We make this data openly available on the Open Source Foundation platform for future research projects (Zade, Wack, and Zhang 2022).

**Search schedule:** We intended to scrape the SERP data several times a day to capture news headlines soon after they were released by different media sources. As we began the collection, we collected data four times every day (3:00, 9:00, 15:00, 21:00 EST) between October 5 and October 29, 2020. Later, we reduced this frequency to three times a day (00:00, 08:00, 16: 00 EST) from October 30 to December 3, 2020, to fit within the constraint of 50, 000 allowed searches based on our service subscription and required searches for a related project. Even with the reduced frequency, we were able to capture news headlines in the morning, evening, and late night (EST) as intended.

**Overall collection:** For every search, we collected the first ten search results, top ten news stories, top ten videos, and all advertisements returned by the search engine in response to a search keyword, which is more than the information rendered on the Google SERPs as seen by the user and illustrated in Figure 1. It included the headlines of all the components and corresponding attributes, such as website link, domains, date



and time of publishing (for videos and stories), etc., as seen on the Google search engine. Overall, our initial collection consisted of 56,763 unique location-specific keyword searches. Across these searches, we collected about 47,000 advertisements, 500,000 search results, 240k,000 stories and 66,000 videos.

Given that higher-ranked results are known to influence user decisions (Joachims et al. 2007; Brooks 2004; Lorigo et al. 2008), we decided to focus on the top five search results, top three news stories, top three videos, and all included advertisements. Focusing on the higher-ranked results across varying SERP verticals—comprising 485,805 results—allowed us to inspect headlines that had greater influence on user opinions. These contained 47,000 advertisements (same as before since we always considered all the advertisements), 283,000 search results, 242,000 stories, and 36,000 videos.

For each combination of search keyword and search location, we now had either three or four SERPs per day depending on the frequency of collection during that time. For each of those combinations, we then randomly selected one SERP per day to make the data sample size more manageable and ensure even distribution of headlines across the duration of two months. This reduced our sample to 174,511 total headlines including about 14,000 advertisements, 97,000 search results, 41,000 stories, and 20,000 videos. Table 3 summarizes the steps we took to filter the sample of headlines.

Table 3: Step-by-step description of how we sampled the headlines in our SERP data to make it suitable for qualitative coding.

Step#	Procedure	Resultant data sample
Step 1	We collected SERPs (10 search results, 10 stories, 10 videos, and all ads) for 20 search keywords (Table 1) as seen at 20 locations (Table 2) several times a day using SerpApi.	56,763 unique location specific SERPs; about 47k ads, 500k search results, 240k stories, and 66k videos.
Step 2	To focus on data that easily appears on SERPs without any extra user clicks, we selected the top 5 search results, top 3 stories, top 3 videos, and all ads.	About 47k ads, 283k search results, 242K stories, and 36k videos.
Step 3	For each combination of search keyword and search location, we randomly chose exactly one SERP per day.	About 14k ads, 97k search results, 41k stories, and 20k videos. Summary statistics in Table 4.
Step 4	Using stratified random sampling technique, we split the Oct.–Dec. 2020 duration into four 2-week long periods and selected 50 SERP headlines per combination of location type (2 urban areas, 1 urban cluster, 1 rural area), SERP vertical type (result, stories, videos, ads) and search term type (general, conspiratorial).	1,600 stories, 1,600 videos and 1,600 searches across 4 time periods and 800 ads across the first 2 time periods; out of the 5,600 SERP headlines (as per power analysis), we qualitatively coded 2,438 unique ones.

**Filtered collection for qualitative coding:** After we collected the data, we assigned a label and coded each headline into different categories. Although the same headline could appear multiple times in our data—e.g., the headline “Voter Fraud Map: Election

Fraud Database” appeared once in relation to Atlanta, Georgia, and then in relation to Cedar Falls, Iowa—we only coded unique headlines. To filter the 174,511 headlines and generate a set small enough for manual coding but large enough to allow the use of inferential statistics, we conducted a power analysis using the G-power tool (Faul et al. 2007). Given that the assigned codes served as the outcome variables, we chose a two-tailed a priori analysis for the z-test family suitable for logistic regression and discovered that we needed a sample size of 5,408 headlines—assuming a minimal effect size corresponding to an odds ratio of 1.1 with about 80% power.

Table 4: Summary statistics of SERP data separated by SERP verticals and search keywords. Given the skewed nature of the data—e.g., while searching for “Electoral fraud” returned a maximum of 75 ads (October 5, 2020), searching for “Ballot dumping” only returned a maximum of three ads (October 8, 2020) across different locations—we report the median measure as our choice of summary statistic. A median score of 0 indicates a relatively lesser (but non-zero) number of headlines for the corresponding keyword.

Median number of headlines per day across 20 locations.				
Search Keyword	Search Results (Top 5)	Stories (Top 3)	Videos (Top 3)	Advertisements (All)
Absentee ballot	100	54	0	55.5
Ballot dumping	100	0	3	1
Ballot harvesting	100	57.5	13.15	3.5
Ballots	100	60	45	38.5
Election fraud	100	60	6	44
Election results	100	60	28.5	22
Electoral fraud	100	60	0	25
How do I vote	100	0	0	32.5
Late ballots	100	56.5	0	14
Mail dumping	100	0	57	0
Mail-in voting	100	60	25.5	51
My ballot	100	28.5	0	14
Presidential election	100	60	51	19.5
Rigged election	100	60	15	55.5
Stolen election	100	55	1.5	20
Vote	100	60	30	25.5
Vote by post	100	0	0	25.5
Voter fraud	100	60	24	57
Voter intimidation	100	54	9	3
Where do I vote	100	0	0	27.5

To ensure that the data evenly represented the different search terms, search locations, and information modalities, but was not biased either by the time or day when it was scraped, we opted for a stratified random sample. We split our timeline into four 2-week long periods—Oct. 5–19, Oct. 20–Nov. 3, Nov. 4–18, and Nov. 19–Dec. 3—such that each period contributed evenly to our sample. We next set out to select 50 search instances per combination of city type (two urban areas, one urban cluster, one rural area), SERP vertical type (result, stories, videos, ads), and search term type (general,

conspiratorial)—thus, selecting 1,600 headlines for each of the four time periods that will overall exceed the sample size of 5,408 as suggested by the power analysis. Unfortunately, we could not fetch 1,600 headlines from advertisements since (1) there were no advertisements for any of the issue-specific terms in the third and fourth time period after November 4, and (2) Google did not surface 50 advertisements per city type even for the regular search terms. To overcome this asymmetry, we collected ads for only the first and second time periods. Our data sample thus consisted of 1,600 stories, 1,600 videos, and 1,600 searches across four time periods and 800 ads across the first two time periods.

These 5,600 headlines selected through a stratified random sampling were not necessarily unique. For example, the headlines “Mail carrier arrested for dumping mail” and “USPS employee arrested, accused of dumping mail” showed up the most—61 and 59 times, respectively—at different locations and/or in different search batches within our sampled set. We then coded the unique 2,438 headlines out of this set using the codebook described below.

## 4 Coding Scheme

In designing the coding scheme, initial data was first analyzed during a two-week exploratory period. During this time, we spoke with journalists and researchers about the headline construction process, including discussion of best journalistic practices related to the dissemination and presentation of online content. These practices included an emphasis on centering facticity through the use of keywords associated with falsehoods (e.g., “misinformation,” “false accusations,” “misleading”), avoiding the spotlighting of problematic groups, focusing headlines on impact rather than eventizing aberrations or anecdotes, and ensuring that headlines are well-matched with the content of the related article rather than solely matching on prominent terms. In addition to providing insights such as these to help inform the coding scheme, the preliminary period also allowed us to simplify the primary categories in our coding scheme.

Informed by this preliminary process, we developed the coding scheme around a central “Stance” category, which was used to categorize headlines based on their potential impact on search engine users’ trust in the election’s legitimacy. Once this central variable was in place, we trained three coders to differentiate between various codes on this dimension, which sought broadly to answer the question:

*If voters were to have read this headline on the day it was captured, how (if at all) could it have affected their perception of the integrity of the 2020 US election’s processes, institutions, and results?*

Eventually the “Stance” category was narrowed to focus on three central codes: *Sows Doubt*, *Imparts Trust*, and *Provides Information*. The shortened definitions of these separate codes were finalized as follows:

- **Sows Doubt:** The headline has the potential to lower voter trust in the election’s integrity.  
Example: “Allegheny County ballot contractor accused of sending out late ballots in other counties”
- **Imparts Trust:** The headline has the potential to improve voter trust in the election’s integrity.  
Example: “Barr says he hasn’t seen fraud that could affect the election outcome”

- **Provides Information:** The headline is not likely to alter voter trust in the election’s integrity.

Example: “Biden projected to win Georgia, Trump projected to win North Carolina”

In addition to these three central codes, we added two more codes to the “Stance” category. The *Campaign Ad* code was used to identify content that appears in SERP verticals like search results or videos but were merely a promotional campaign in nature. The *Other* code identified headlines that did not pertain to the election at all.

Based on insight from the initial exploratory period illustrated that headlines coded as either *Imparts Trust* or *Sows Doubt* could be further divided to discern headlines actively spotlighting or emphasizing issues related to the election’s legitimacy. For example, while one subset of headlines was coded solely as *Sows doubt* (or *Imparts trust*), denoting its potential to reduce (or impart) trust in election integrity—e.g., “Poll worker accused...,” “voters are concerned...”—a second subset appeared constructed specifically to undermine (or bolster) perceptions of its integrity—e.g., “Voter Fraud Map: Where to find evidence...,” “6M+ votes shifted by big tech... .” To capture this crucial difference, the “Promotion” category (which involved a binary code) was developed to augment the “Stance” categorization. Collectively, the two categories are reported in tandem to ensure that we identify not only headlines that promote distrust, but also those that promote trust in the election’s legitimacy.

In cases where we assigned the “Stance” as *Imparts Trust*, the “Promotion” category was used to identify headlines that deliberately attempted to build trust in the integrity of the election among readers. Similarly, where the “Stance” was coded as *Sows Doubt*, the “Promotion” category was used to identify headlines that appeared to be deliberately aimed at undermining perceptions of the election’s integrity. Definitions and examples of headlines that we determined to promote distrusting content are presented below:

- **“Promotion” + “Sows Doubt” = “Promotes Distrust”:** The headline is *actively* reducing voter trust in the election’s integrity

Example: This accounts for differences in headlines discussing topics that may undermine trust in the election, such as “Voters fear voter suppression in the build-up to the election,” and headlines that push these narratives, such as “Guns, lies and ballots set on fire: This is voter suppression in 2020.”

- **“Promotion” + “Imparts Trust” = “Promotes Trust”:** The headline is *actively* improving voter trust in the election’s integrity

Example: This accounts for differences in headlines discussing topics that may improve trust in the election, such as “Ohio county officials shoot down Trump claim of ‘rigged election,’” and headlines that push narratives to improve trust, such as “Election fraud claims are baseless.”

Content coded as both *Promotion* and *Sows Doubt* is the closest to matching our conception of content with the potential to undermine trust in the election. As such, we used this subset as the basis for the primary analyses included here. Additional categories were included in the coding scheme, but remain peripheral to the central analyses discussed in this paper. These are discussed further in Appendix A.

#### 4.1 Coding Process

Once the coding categories were finalized, a subset of 200 of the 5,600 selected headlines were used as a practice set to test out the final coding scheme on real data.

Once each coder had completed their coding of the initial set, the lead researcher on the project went through each disagreement individually with all three coders to identify issues in the coding scheme to ensure consistency across the coders before moving on to the full set. Most of the discrepancies resulted from differences in each coder's knowledge of the conspiracy theories that had proliferated online during the election period, which resulted in more knowledgeable coders correctly identifying headlines coding these narratives as "Promotes Distrust." Less knowledgeable coders were subsequently given a longer list of common conspiratorial narratives to review.

Once the coding scheme was finalized and the coders felt confident in their ability to discern between the codes in each of the categories, the data was organized in descending order based on the frequency of headline appearance in the database. This resulted in the collection of 492 headlines that occurred more than two times each in the database. All three coders coded them as a final check to ensure shared understanding of the coding scheme. After arbitrating any coding conflicts and determining enough consistency across coding, the team then proceeded to code the entire primary headline dataset.

The unique 2,438 headlines were randomized and each coder was given 2/3 of the headlines to code, resulting in each headline being coded twice by two different coders. After the first two coders finalized their coding, we found that our coders shared an *almost perfect* understanding of the "Stance" and "Promotion" categories as indicated by a Cohen's kappa of 0.78 and 0.9 respectively (Landis and Koch 1977). Any disagreements between the first two coders were then arbitrated by a neutral third coder.<sup>5</sup>

## 5 Results

### 5.1 R1: SERP vertical type

Our analyses show strong correlations between specific SERP verticals and the frequency of headlines that promoted distrust in the election's integrity ("Promotes Distrust"). Specifically, as seen in Figure 3, videos during the period were more likely to contain undermining content than other SERP verticals by a wide margin. This relationship persists both with headlines that serve to sow doubt in the credibility of the election and also among the more concerning content that promotes, rather than simply discusses or mentions, similar content.

We ran a multinomial regression analysis by modeling the SERP vertical type (advertisement, search results, top stories, videos) to compare the extent to which headlines promoting distrust and promoting trust were identified in headlines for videos and top stories. We found that the odds of a video having a headline containing content with the potential to undermine trust were almost three times greater than headlines associated with a story (see Table 5). Moreover, top stories were about three times as likely to promote a trust-imparting headline than videos, suggesting that video headlines contained both disproportionately high amounts of content that promoted distrust as well as low amounts of content that promoted trust.

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5. Overall, the final agreement rates ranged from 75% to 99%—corresponding to a Cohen's kappa of 0.69 and 0.99—suggesting shared understanding across all the coding categories. We have included the inter-coder reliability measures across all the categories in Appendix ??.

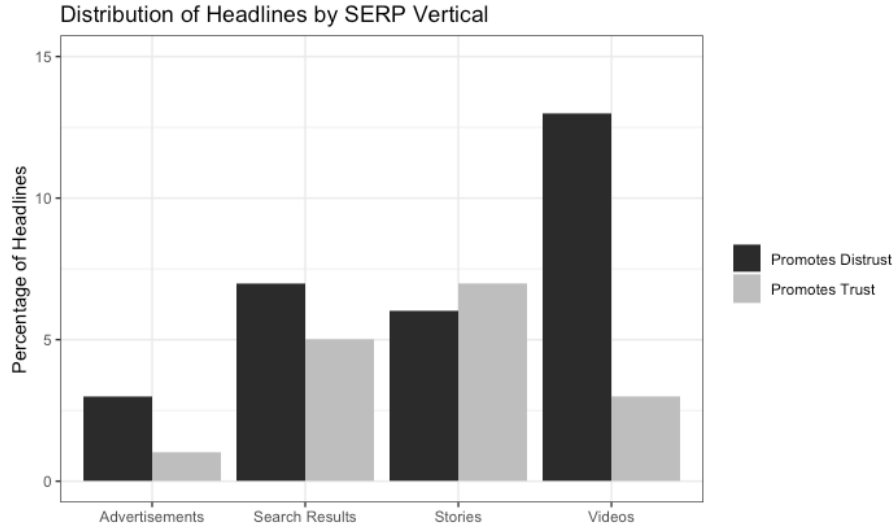


Figure 3: Percentage of coded headlines that promoted trust and distrust in the integrity of the election.

Table 5: Odds ratios for “Sowing doubt and promoting it” and “Imparting trust and promoting it” through different information modalities of searches, stories, and videos (over campaign ads) calculated using logistic regression.

SERP vertical type	Odds ratio	CI [95%]	p-value
<i>Sowing doubt and promoting it (Yes, No; reference: No)</i>			
(Intercept)	0.049*	[0.036, 0.069]	< .001
Searches	2.213*	[1.536, 3.186]	< .001
Stories	1.874*	[1.294, 2.713]	< .001
Videos	5.472*	[3.867, 7.741]	< .001
<i>Imparting trust and promoting it (Yes, No; reference: No)</i>			
(Intercept)	0.009*	[0.004, 0.019]	< .001
Searches	6.991*	[3.227, 15.144]	< .001
Stories	8.755*	[4.062, 18.869]	< .001
Videos	2.905*	[1.295, 6.514]	< .001

Figure 3 illustrates how top stories were the most common channel for the promotion of content that served to enhance readers’ trust in the integrity of the election. When compared with other modalities such as videos, ads, and search results, stories were the only SERP verticals with more headlines that imparted trust than headlines that sowed doubt throughout the sample. When viewed longitudinally in Figure 4, we see that this discrepancy between SERP vertical type and trusted content was more prominent in the post-election period. We found an increase in the post-election videos with headlines like “Dominion whistleblower says she didn’t see a single vote cast for...”<sup>6</sup>

6. The entire title read as “Dominion whistleblower says she didn’t see a single vote cast for Donald Trump in her 27 hour shift” and directed users to a YouTube video that can still be accessed online as of April 30, 2022.

and “ELECTORAL FRAUD: Where To Find The Evidence | Rudy Giuliani | Ep. 89.”<sup>7</sup>

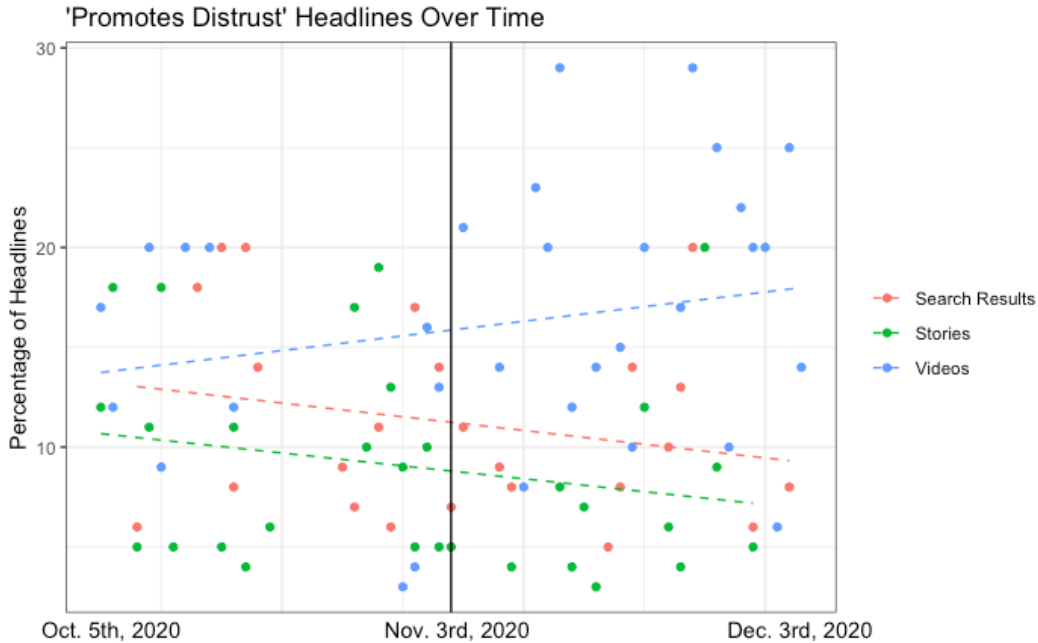


Figure 4: Percentage of headlines per day (Y-axis) from SERP data that promoted distrust over the duration of data collection (X-axis) from October 5 to December 3, 2020. Content in headlines of SERP videos promoted increasingly more distrust than SERP stories in the post-election period after November 3, 2020.

Overall, though the focus in the pre-election period was primarily on the role of trust-undermining advertisements (Zeng et al. 2021), videos appear to have been a far more challenging issue for content that cast doubt on the election’s legitimacy. Moreover, given that videos are more difficult to monitor due to the challenges associated with tracking in-video content and graphics (Nakov et al. 2021; Jalli 2021; Bradshaw et al. 2020), we believe that videos could be more delegitimizing beyond these headline differentials. For example, our data included videos with titles such as “LIVE 2020 Presidential Election Results,” which, though coded as *Provides Information*, was found to be projecting false election results. Further research is needed to determine the scope of the use of misleading headlines to mask controversial in-video content and to capture deliberate efforts to evade censoring through the deployment of innocuous headlines (Moran, Grasso, and Koltai 2022).

## 5.2 R2: Geographic location

In our analysis of geographic trends, our subset of election-related Google headlines provides evidence of both effective stewardship and concerning patterns of distribution of delegitimizing political content. Our coding—to our surprise—did not identify any differences in the kind of content based on any combination of the “Stance” and “Promotion” categories that was served to cities based on their sizes (i.e., whether we classified the city or location as an urban area, urban cluster, or rural area as specified in Table 2). We suspect this to have happened because search engine platforms may not find it useful to personalize the results for smaller regions with a population of

7. This video was later removed from YouTube for violating its community guidelines.

a few thousand people, especially when the news involves topics about the national election.

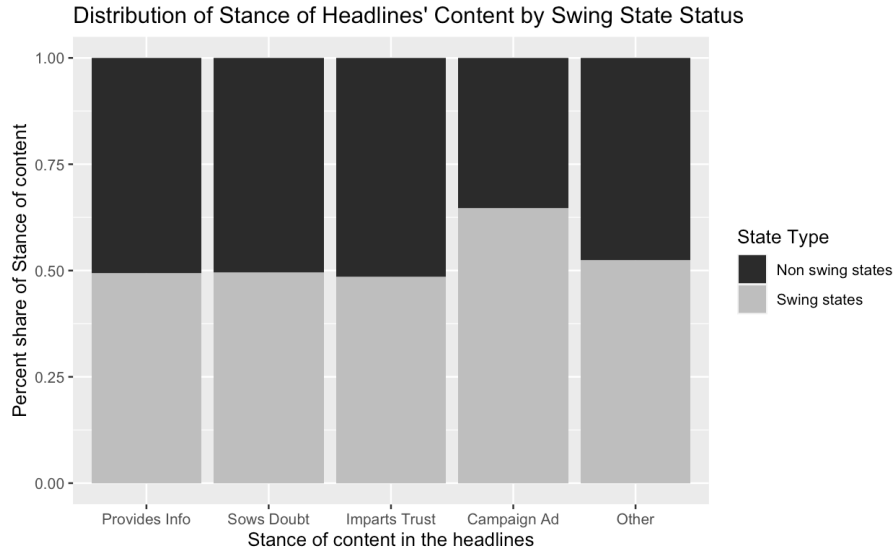


Figure 5: Searches made from swing states (total 6 locations in our collection) during the 2020 presidential election returned relatively higher percent share of campaign-based advertisements as compared to searches made from non-swing states (total 14 in our collection).

One notable difference between the swing states and non-swing states was the amount of campaign ads that appeared in the search engine results page. A multinomial regression analysis indicated that the odds of a campaign ad (compared to merely providing information) occurring in a swing state was almost twice that of a non-swing state. Figure 5 illustrates how these campaign ads almost always occurred through the advertising—and hence paid—SERP vertical in swing states as opposed to non-swing states. We found a similar pattern when investigating the difference across the electoral vote, with red states having more campaign ads than blue states.

### 5.3 R3: Search terms

Moreover, while differences in political content were small across cities, focusing on conspiratorial search terms often led to politically biased and more frequent misleading search results. As previously noted in Table 2, our search terms consisted of two groups—one that focused on ordinary election terms and another that focused on conspiratorial topics. By using these two types of election terms as predictors, our models suggested that headlines containing content that promoted distrust in the election were about six times more likely to appear on Google SERPs when a user actively searched for a conspiratorial topic than when compared to more general searches about election topics (Table 6). Figure 6 shows the number of trust-undermining headlines that appear on the results page of Google Search given the various search terms inspected in this study. Headlines promoting distrust in the election increased considerably when we conducted searches based on conspiratorial terms.

Searching for specific terms during the election period did return content that promoted distrust in the election, but the rates were much higher for the conspiratorial terms. That is, individuals who sought out narratives that discussed potential issues with



Table 6: Odds ratios for “Sowing doubt and promoting it” when searching for general election-related terms as compared to conspiratorial election-related terms (described in Table 1) calculated using logistic regression.

Search term type	Odds ratio	CI [95%]	p-value
<i>Sowing doubt and promoting it (Yes, No; reference: No)</i>			
(Intercept)	0.252*	[0.229, 0.276]	< .001
General search term	0.167*	[0.135, 0.206]	< .001

the election were not always directed away from delegitimizing content. This is not surprising, given that Google’s business model emphasizes its ability to deliver the content most likely of interest to end users. However, it does place more emphasis on the process by which this content is selected and delivered (e.g., tagging, labels, etc.). For individuals searching for general election terms and questions, which likely included a far greater share of Google’s users,<sup>8</sup> our data suggests these users were subjected to fewer headlines containing content with the potential to undermine their trust in the election. Given this distinction, we see this as some evidence of successful limitation of pathways to delegitimizing content.

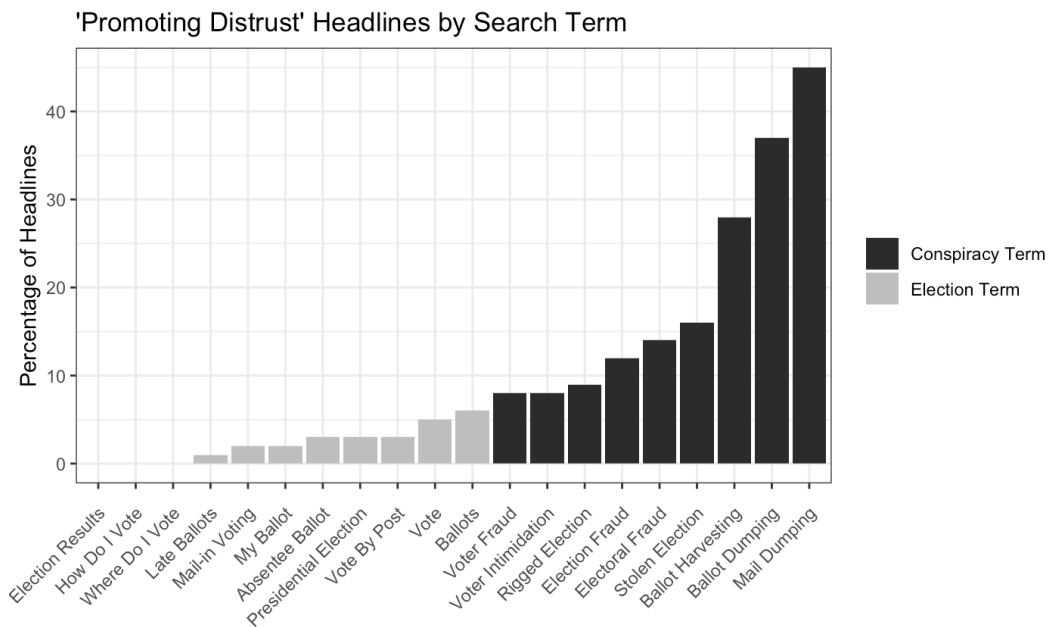


Figure 6: Frequency of doubt-sowing headlines given various search terms. Conspiratorial search terms that actively look for election-related issues served more delegitimizing content than the general search terms.

8. According to Google Trends, only one query, “Newsmax election results”—which we believe might have displayed some delegitimizing content—appeared in the top 25 rising search queries on Google’s search engine in the same time period as our collection; most other queries involved phrases like “election results,” “Presidential election,” “where do I vote,” or “who is winning,” which resonate with the general search terms that we used.

#### 5.4 R4: Media domains

In addition to differences across SERP vertical type and location, our coding also revealed differences in the presentation of content across distinct news domains—with a specific focus on partisan outlets. We employed the media bias and media reliability scores from Ad Fontes Media (version 6.0) (Ad Fontes Media 2020)—a choice based on recent research that also needed interpreting media bias of online news sources (Huszár et al. 2022; Brooks and Porter 2020; Baranauskas 2022; Zhao et al. 2020)—as predictors for investigating the effect of media partisanship on the kind of content served by these domains. As per these measures, a bias-score of +21.29 for OANN and -18.12 for Democracy Now! indicated partisan-right and partisan-left, respectively, in our data.

Consistent with expectations, our models indicated that with every unit increase in the bias of a media domain (implying higher right-leaning bias), the likelihood of a headline’s content that challenges the integrity of election by sowing doubt (relative to mere providing information) increased significantly, by roughly 5.3% (Table 7). This trend continued when we accounted for how some media sources promoted the headlines that served to delegitimize the election’s integrity; every unit increase in the bias scores of a media source (i.e., increasing right-leaning bias) could result in 2.6% higher chance of it promoting content with the potential to undermine trust in the election and about 4% lower chance of promoting content that reinstated public trust in the election (Table ??). Our models indicated no such effect for media reliability scores. Although Ad Fontes Media v6.0 data only accounts for 44% of the unique headlines from our sampled data, results indicate the severity of damage that partisan media could cause—by promoting debunked content in mainstream information channels like search engines—to public faith in democratic processes.

Table 7: Odds ratios for the different “Stance” type (relative to *Providing information*) reported for every unit increase in the media bias score taken from Ad Fontes Media v6.0 (Ad Fontes Media 2020), calculated using logistic regression.

Type of stance	Odds ratio	CI [95%]	p-value
Campaign Ad (Intercept)	0.005*	[0.006, 0.006]	< .001
Campaign Ad	0.877	[0.674, 1.142]	.331
Imparts trust (Intercept)	0.454	[0.139, 1.485]	.191
Imparts trust	1.002	[0.983, 1.022]	.829
Sows doubt (Intercept)	2.476	[0.931, 6.585]	.069
Sows doubt	1.053*	[1.036, 1.071]	< .001
Other (Intercept)	0.031*	[0.001, 0.341]	.004
Other	1.016	[0.977, 1.057]	.421

Table 8: Odds ratios for “Sowing doubt and promoting it” and “Imparting trust and promoting it” with every unit increase in the media bias score taken from Ad Fontes Media v6.0 (Ad Fontes Media 2020), calculated using logistic regression.

	Odds ratio	CI [95%]	p-value
<i>Sowing distrust and promoting it (Yes, No; reference: No)</i>			
(Intercept)	0.259*	[0.079, 0.844]	.025
Bias score	1.026*	[1.005, 1.048]	.014
<i>Imparting trust and promoting it (Yes, No; reference: No)</i>			
(Intercept)	0.133*	[0.026, 0.674]	< .015
Bias score	0.961*	[0.935, 0.989]	< .005

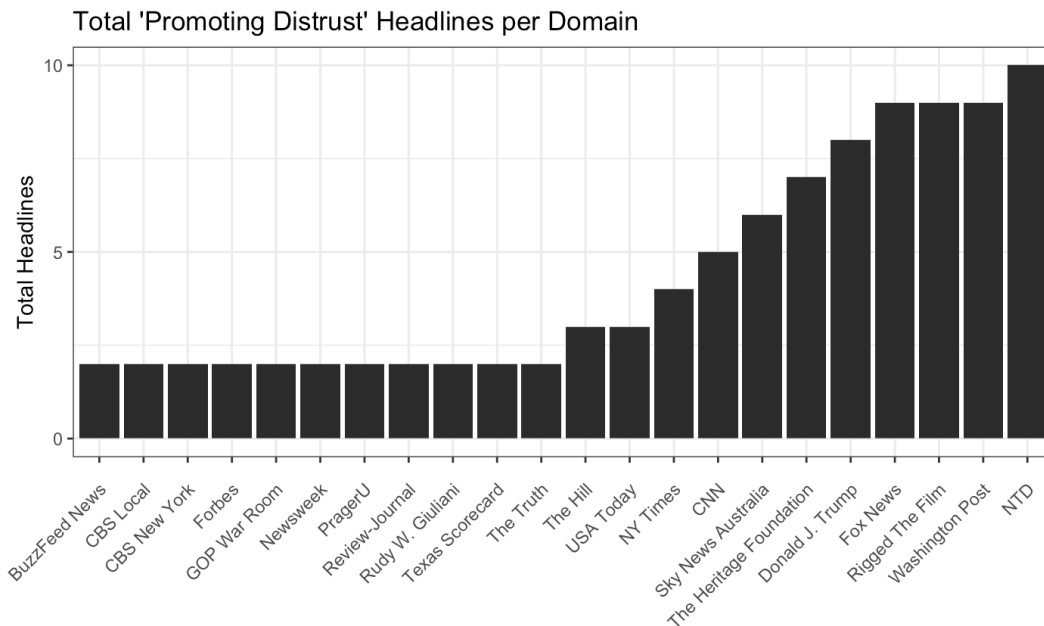


Figure 7: Media domains (X-axis) that promoted the most number of headlines (Y-axis) with delegitimizing content.

Moreover, many of the domains associated with content that promoted narratives with the potential to undermine electoral integrity with the highest frequency were affiliated with hyperpartisan outlets when examined both by the total and frequency of concerning posts. Looking first at total headlines coded as promoting doubt,<sup>9</sup> we find that while this included less reputable sites such as the Chinese-language site NTD (see Figure ??), the list also included activist organizations such as Rigged, which, though perhaps well-intentioned, promoted ads with headlines that served to undermine trust in the election.<sup>10</sup> More alarmingly, several prominent legacy news sites, including CNN and Fox News, also rank toward the top of total articles with these dual designations.

9. For both total and frequency calculations, only domains with more than three headlines appearing in the coding dataset were included in the plots.

10. Users of the Google search engine were shown advertisements titled “The Voter Suppression Playbook - Watch ‘Rigged’ for Free” when searching for the keywords “rigged election” or “stolen election,” and when clicking directed to the URL <https://www.riggedthefilm.com/>

However, when looking at percentages (Figure ??) rather than totals for sites like CNN and Fox News, their comparable rankings stand out less. While this is encouraging, taken together these outputs serve as a reminder that due to the much greater quantity of information put out by many legacy news organizations, even a small share of concerning articles can play an outsized influence in delivering content with the potential to undermine trust in the election to the public.

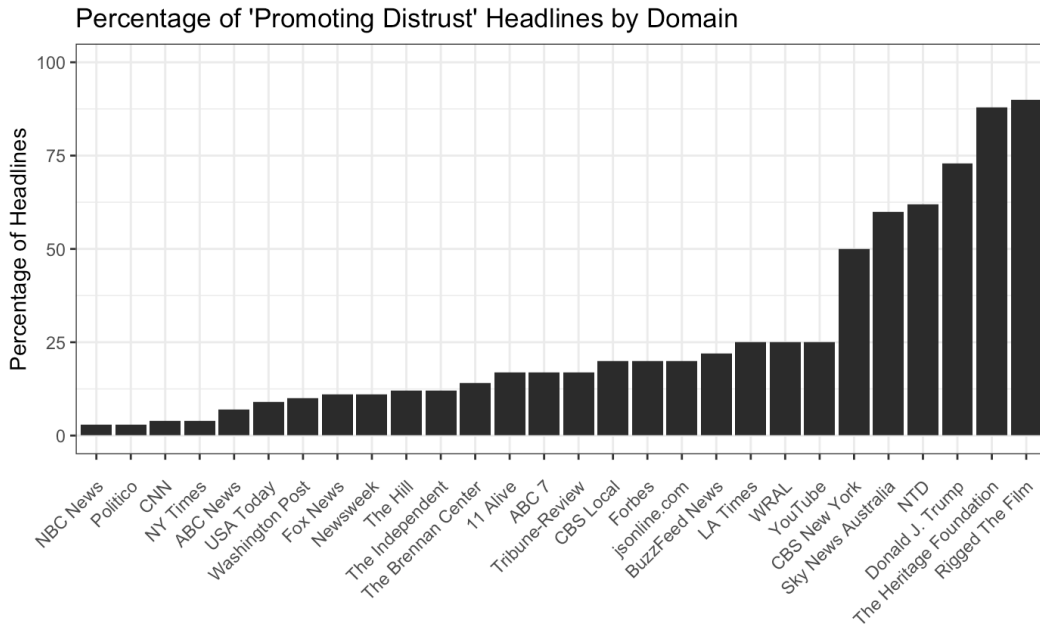


Figure 8: Percent share of unique headlines (Y-axis) per media domain (X-axis) that promoted delegitimizing content.

Based on a review of the headlines associated with the organizations that had the highest percentage of promoting doubt designations, emphasis on electoral fraud appeared to be the most common strategy to challenge the election’s integrity and/or validity. In all, our preliminary foray into domain analysis should serve to initiate further examination of the sources of content with the potential to undermine trust in the election across both legacy and partisan media outlets. As with our media bias analyses, the narrow scope of our work here should serve only to draw broad conclusions regarding the types of headlines deployed across distinct forms of media groups rather than to identify specific domains for critique.

## 6 Discussion

### 6.1 Reflecting on Google Search as a gateway to the 2020 US election

Through this research, we found that Google SERPs do serve some concerning content, but primarily when users searched for conspiratorial terms or through the *videos* SERP vertical. However, for searches based on general election terms, Google did a relatively good job of surfacing relevant content without leading users to misleading arguments that negatively impacted civic trust in the election processes. Given the diversity of public opinion—sometimes at odds—across different regions in the United States, it can be challenging to deliver information that caters to the public interest yet steer clear of

any regional biases. We were pleased to find no evidence that the search engine created information bubbles catering to any regional bias. The proportion of trust-undermining to trust-imparting content served in swing states was also similar to the proportion in non-swing states. We believe that Google offers at least some customization of SERP general results based on one's location to ensure such relative indifference to users' location when using the search engine.

One tricky area that remains rife with opportunity for discussion is what to serve users when they actively search for it. Our analysis demonstrates that Google Search offers more access to controversial content when users actively search for it. For example, headlines like "The biggest election fraud story you haven't heard about..." only showed up when users searched for the keyword "election fraud." This can be concerning given that SERP headlines are known to offer its users more partisan cues as compared to the original webpage (Hu et al. 2019). However, controversial content did not surface when users searched for more general keywords like "election results" or "presidential election." More encouragingly, we found that during the 2020 US election, individuals who searched for general election terms, issues, and questions—which we believe to be the dominant set of users—were largely shielded from headlines that could undermine electoral trust.

Several researchers have looked into advertisement as a medium of information that serves misleading content—political ads in particular (Zeng et al. 2021; Kreiss and McGregor 2019). While we found that campaign-based ads occurred more in our data, these were mostly placed by activism-based organizations, such as the ACLU<sup>11</sup> and Winred.com.<sup>12</sup> These ads did not seem harmful to perceptions of election integrity. Some other ads that our coding suggested had misleading content in their headlines occurred evenly across geographic locations.<sup>13</sup>

Though ads were comparatively less of a concern in our audit, video headlines served to be a notable pathway to content with the potential to undermine trust.<sup>14</sup> Given that videos are more difficult for fact-checkers to check for misleading perspectives, it might bypass their scrutiny, compared to the text modality. We did not have access to video usage, but it could be that videos also have more views. Prior research already points out that people tend to believe more in the information they see in a video than what they read through text (Wittenberg et al. 2021). In addition, plenty of studies have shown that clickbait is successful for a reason—people click on it (Scacco and Muddiman 2016; Bhowmik et al. 2019). At present, researchers believe that Google's tools for stopping video-based misinformation seen on the YouTube platform are only partially effective (Hussein, Juneja, and Mitra 2020; Donzelli et al. 2018). With the possibility of Google including more videos from a broader range of platforms like TikTok and Instagram on its results pages, more work will be needed to monitor this kind of content. This is of particular concern given creators' ability to exploit the difficulties of monitoring videos and disguise content by evoking innocuous headlines, as occurred during the 2020 US election (Tenbarge 2020). Our current audit is unable to track these additional issues.

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11. The American Civil Liberties Union (aclu.org) is a nonprofit organization to safeguard human rights and liberties.

12. Winred is the official online fundraising platform supporting the GOP.

13. We identified a couple of advertisements in September 2020—prior to the period of data collection that we analyzed within the scope of this paper—that we believed contained delegitimizing content. These ads were taken down soon after we reported them to Google. We suspect that including these ads in the collection might have impacted the reported findings.

14. Given the possibility that Google tends to overwrite the headlines of about 33.4% of the SERP content (Pecanek 2021), it poses a question of whether Google's rewriting could play any role in altering the trust-undermining or trust-imparting potential of SERP headlines.

In terms of actionable responses, though we acknowledge the challenges associated with video content management, we find that simple headlines can narrow auditors' focus onto concerning content without necessitating the designation of resources necessary to sample all election-related videos randomly. While this does not solve the issue of videos using deliberately vague or misleading headlines to hide controversial content, it could be used to limit the mainstream influence of similar videos by ensuring that they remain in the periphery without showing in the results page when users search for general election concepts, terms, and questions. However, nothing in our audit suggests that censorship should be promoted as a central strategy of search engines in managing political and politically adjacent content.

## 6.2 Designing future election-based audits

The included analyses were enabled by the strategic collection of data around the 2020 US election. Future analyses can build on these results in several ways.

First, with additional resources, we can refine the coding scheme and build it out to address a broader range of issues, topics, and concepts. Although we developed a rigorous coding scheme to make sense of the news headlines, we utilized only those codes in this research that focus on headline content with the potential to undermine trust, as a compromise that allows for a longitudinal peek under the curtain while keeping the work manageable. With collaborative efforts of the search engines themselves, it may be possible to capture and categorize similar headlines in real time and match headlines with the associated content of each SERP vertical type. For instance, by pairing potentially undermining headlines with the nature of the underlying video content, it might be possible to generate a more nuanced understanding of the pathways connecting users to political content and generate knowledge of how these components intersect. Further investment in post hoc coding may also enable differentiation between types of potentially undermining content, such as misleading content and outright false content.

Second, future audits can inform the priorities of search engine staff during election periods. While Washington, DC, and Silicon Valley have given much attention to the content linked to political advertisements, our audit suggests that when compared to other modalities, advertisements may not be the primary pathway from which users encounter content with the potential to undermine electoral trust. Further research into the different sources of content promotion should allow search engines to allocate resources more efficiently across their networks.

Third, we recommend that auditing reports should be thorough, comprehensible, and easily accessible to different stakeholders so they can contribute in meaningful ways to safeguarding the trust in election processes. For instance, although Google publishes a list of the political ads hosted on the search engine as the "Google transparency report on political advertising," the vague criteria of what constitutes a political ad and the limited information it requests about an ad publisher make it easy to circumvent the report's scope. For example, our extended data collection contained ads from [protectthevote.org](https://protectthevote.org) (paid for by the Republican National Committee) that appeared in the transparency report, but ads from "protectmyvote.org" did not seem to fit Google's criteria of political advertising.<sup>15</sup> In addition, platforms should make search engine data available to researchers so they can serve as independent third-party auditors and help monitor the health of these information environments. This research was possible because we paid a third party for the API access, which is a financial hurdle

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15. As reported in the article (Stanley-Becker 2020), Google took five days before they removed the "protectmyvote.org" ads from their platform after its discovery.

and a caveat that might impact the quality of the data. We acknowledge that when collecting data through different sources, it is important to protect people's privacy and believe that the data we accessed poses less threat to user privacy than SERP data collected through browser plugins (e.g., (Robertson et al. 2018) . We believe that law should require search engine platforms to provide researchers with access to anonymized data, as nothing in Section 230 or the First Amendment stands in the way of such transparency.

Previous audits on search engines like Google Search have discovered several insights into how these platforms can shape public opinion, especially around critical topics like elections (Hu et al. 2019; Mustafaraj, Lurie, and Devine 2020; Trielli and Diakopoulos 2019, 2022; Diakopoulos et al. 2018; Robertson et al. 2018). Our research adds to this body of literature on how Google fared in delivering election-related news to its users across America in 2020. In addition, we curate a dataset consisting of Google search engine results—47,000 advertisements, 500,000 main search results, 240,000 news stories, and 66,000 videos—and make it publicly available (Zade, Wack, and Zhang 2022) to facilitate the discovery of more insights about the 2020 US elections as pictured through the agency of search engines.

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## Data Availability Statement

We have made the data available on the [Open Source Foundation platform](#) (Zade, Wack, and Zhang 2022).

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## Ethical Standards

This research used data that was publicly available on Google's search engine and accessed through SerpApi ([SerpApi 2020](#)). The data we analyzed and make publicly available does not contain any identifiers to an individual or to a group of people.

## Keywords

Election misinformation; Misleading content; Google Search; Google SERP; Search engine; News Headlines; Audit.

# Appendices

## Appendix A: Additional Coding Categories

During the coding process, it was decided that the brief structure of most headlines led to considerable uncertainty regarding the potential impact of certain posts. To capture this uncertainty, in addition to the primary coding categories of “Stance” and “Promotion,” an “Ambiguous” category was introduced to denote instances where it was unclear from the headline how readers would react, with two plausible interpretations possible that would lead to different assessments of trust. For example, a headline which sarcastically insists that there was copious amounts of election fraud could be read in a straightforward manner, resulting in reduced trust, or in a sarcastic tone. The “Ambiguous” category was optional and only needed to be used when applicable.

Another additional category “Topic” was added during the planning phase to capture in broad strokes the issue being discussed by the headline. The list of codes in this category included *Mail-in Voting*, *In-Person Voting*, *Voting Machines*, *Public Perceptions*, *Misinformation*, *Voter Suppression/Intimidation*, *Ballot Harvesting*, *Election Info/Procedures*, *Election Processes/Results*. The final two topics were catch-all inclusions which were used only when one of the first seven specific topics were not applicable. To differentiate between the two, the first code *Election Info/Procedures* was used when the headline in question detailed information pertaining to the election or surrounding events. The second code *Election Processes/Results* was used to identify headlines which related directly to the outcome of the election or issues that could impact the outcome of the election which did not fall into the more specific topical themes.

The next two categories, “Attribution” and “Claimant,” were coded in tandem. “Attribution” is a binary code denoting whether or not the headline in question attributed the contained information to a particular individual, entity, or source. If this was coded Yes, denoting an attribution within the headline, then the “Claimant” category was used to identify or approximate the best categorization of individual, entity, or source. This included everything from specific partisan supporters to public officials, media members, and election workers, as well as either Biden or Trump.

The “Subject” category was added late in the process to provide additional information not captured by codes in either the “Topic” or “Claimant” category. This was developed by the coders as a representation of the *heroes or villains* of the headline in question. While the “Topic” category focused on the theme, the “Subject” focused on the individual or the group involved in that action. For instance, if a headline read: “Media Group X: Notable Democratic politician accused of ballot harvesting in Minnesota,” the topic would be ballot harvesting, whereas the subject would be the Democratic politician in question (here “Media Group X” would be considered the claimant).

Four additional categories were included to provide context for specific headlines. These included “Specific Event,” “Legal Claim,” “Leading Question,” and “Fact Check.” Each of these is a binary code indicating whether or not a specific headline involves any of these specific issues.

## Appendix B: Inter-coder reliability

Table 9 describes the inter-coder reliability among the three coders and the final agreement rates among them for each category. Given that the first five primary

categories included more than three possible codes, these reported results provide strong evidence that the final codes reflect strongly related responses of our coders. As per the standard for interpreting kappa scores (Landis and Koch 1977), our coders shared a *substantial* or *almost perfect* understanding of the codes and its employment on the data.

Table 9: Category-wise agreement amongst the three coders.

Coding category	Cohen's Kappa (IRR)	Percent agreement
Stance	0.78	82%
Promotion	0.90	92%
Topic	0.69	75%
Subject	0.74	79%
Attribution	0.95	96%
Fact Check	0.99	99%
Leading Question	0.99	99%
Specific Event	0.86	89%